INNOVATIONS FCU AS OF DECEMBER 31 INNOVATIONS FCU

INNUVALIONS FCU		AS OF DECEMBER 3		
STATEMENT OF FINANCIAL	CONDITION			
Description	2023	2024		
ASSETS:				
INVESTMENTS:				
AVAILABLE-FOR-SALE	\$ 1,337,840	\$ 19,112,240		
OTHER	26,465,416	88,346,124		
LOANS RECEIVABLE	371,329,334	448,770,625		
LESS ALLOWANCE FOR LOAN LOSSES	(1,551,290)	(1,984,216)		
PROPERTY AND EQUIPMENT, NET	11,855,482	19,433,914		
NCUSIF DEPOSIT	3,260,775	5,326,439		
REPOSSESSED ASSETS	326,600	802,586		
OTHER ASSETS	15,372,760	35,230,220		
TOTAL ASSETS	\$ 428,396,917	\$ 615,037,932		
LIABILITIES:				
MEMBERS' SHARE AND SAVINGS ACCOUNTS	\$ 382,571,275	\$ 554,883,729		
ACCOUNTS PAYABLE AND OTHER ACCRUED LIABILITIES	6,300,855	18,485,686		
TOTAL LIABILITIES	\$ 388,872,130	\$ 573,369,415		
MEMBERS' EQUITY	\$ 35,168,384	\$ 39,130,827		
NET INCOME	4,356,404	2,537,690		
TOTAL MEMBERS' EQUITY	\$ 39,524,788	\$ 41,668,517		
TOTAL LIABILITIES AND MEMBERS' EQUITY	\$ 428,396,918	\$ 615,037,932		

MEMBER GROWTH			TOTAL	ASSETS			
			2024				2024
2021	2022	2023		2021	2022	2023	
22,021	22,924	24,133	26,310	\$346,335,136	\$367,562,433	\$428,396,917	\$615,037,932

### STATEMENT OF INCOME Description 2023 2024 INCOME: INTEREST INCOME ON LOANS 18,759,231 \$ 23,727,342 4,203,031 INTEREST INCOME ON INVESTMENTS 725,114 \$ 27,930,373 TOTAL INTEREST INCOME \$ 19,484,345 INTEREST EXPENSE 4,420,966 11,380,920 \$ 15,063,379 \$ 16,549,453 **NET INTEREST INCOME** PROVISION FOR LOAN LOSS 1,965,840 1,460,028 INTEREST INCOME AFTER PROVISION \$ 13,603,351 \$ 14,583,613 NON-INTEREST INCOME \$ 7,138,534 \$ 7,141,339 GAIN/(LOSS) ON ASSETS 45,237 233,465 **INCOME BEFORE OPERATING EXPENSES** \$ 20,787,122 \$ 21,958,417 **EXPENSES:** SALARIES & EMPLOYEE BENEFITS 8,347,309 10,413,595 **VOLUNTEER & EMPLOYEE RELATIONS** 284,488 224,621 OFFICE OCCUPANCY 749,008 849,400 OFFICE OPERATIONS 3,467,661 3,993,534 MARKETING & MEMBER RELATIONS 473,602 557,196 LOAN SERVICING 936,067 908.022 PROFESSIONAL & OUTSIDE SERVICES 2,172,585 2,473,557 \$ **TOTAL EXPENSES** \$ 19,419,925 16,430,720 **NET INCOME** \$ 4,356,402 \$ 2,538,492

# **BOARD LEADERSHIP TRANSITION**



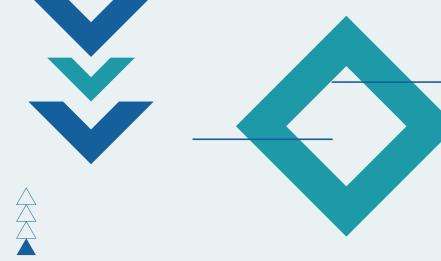
With deep gratitude, we bid farewell to **Rob Fernandez**, whose service and leadership have shaped Innovations for more than two decades. Throughout his tenure, Mr. Fernandez held key

leadership roles, including Chairman of the Board of Directors and Supervisory Committee, always guiding with integrity and dedication. His impact on our credit union and community is immeasurable. Thank you, Mr. Fernandez, for your unwavering commitment and years of service!

With appreciation and gratitude, we say farewell to **Kristopher McLane** for his dedicated service on the Board of Directors. As Treasurer and ALM Chairperson, his

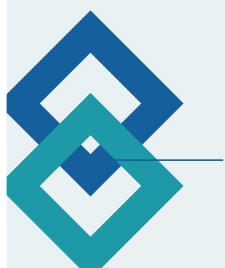
leadership and financial stewardship played a vital role in Innovations' success. His commitment to our credit union and members has made a lasting impact. Thank you, Mr. McLane, for your years of service and dedication to Innovations!

AS OF DECEMBER 31





# ANNUAL REPORT



2024



# 2024 Chairman & CEO Report



# Summary •

In 2024, Innovations Financial Credit Union navigated a transformative year marked by growth, technological advancements, and strategic decisions that set the stage for future success. The year was shaped by both planned initiatives and unexpected challenges, but through it all, Innovations remained focused on delivering exceptional service to our members and enhancing our operational capabilities.

# **FNB** Acquisition

The acquisition of First National Bank Northwest Florida (FNB) was a major milestone, though it came with unexpected challenges. Originally set for Q1, the transaction was finalized on August 31, 2024, after extended regulatory reviews. Despite the delay, the transition has been smooth, with strong engagement from FNB's customers. Full rebranding and operational updates will continue into 2025. Our 23rd Street East branch is operating as an Operations Center, while the Middle Beach branch is already serving members, ensuring uninterrupted service and a seamless integration into the Innovations family.

# Technology -

Innovations made significant advancements in technology to enhance efficiency and improve the member experience. The rollout of Spark, our Al-powered phone assistant, was a major success, boosting automation rates from under 20% to over 60% after a generational Al upgrade. This has streamlined service while allowing staff to provide more personalized member support.

Beyond AI, Innovations launched key digital upgrades in 2024, including a redesigned website with improved functionality and a more intuitive online banking interface, making account management easier and more efficient for members.

# Expansion •

In 2024, Innovations achieved significant physical and digital growth. The opening of our Chipley branch in Washington County

was a major milestone, welcomed warmly by the community and reinforcing our commitment to expanding financial services in underserved areas. Additionally, the approval of our field of membership expansion into Okaloosa, Franklin, and Liberty counties broadened our reach, creating new opportunities for growth.

# Financials •

Despite challenges from the delayed acquisition, Innovations took a strategic, conservative approach to managing loan and deposit growth. While we didn't meet our original targets, our proactive risk management kept delinquency and charge-off rates well below expectations, ensuring financial stability. Looking ahead, we remain focused on long-term success, leveraging our strong foundation to drive future growth.

# Community |

In 2024, Innovations received several prestigious accolades, reinforcing our commitment to excellence. We were awarded a Community Development Financial Institution (CDFI) grant to expand financial services to underserved communities. This will allow us to provide small business loans for new and expanding businesses, which are the backbone of our community. We also earned a 5-star rating from Bauer Financial, further validating our financial strength and operational soundness. These achievements were complemented by our ranking as the #4 Best Credit Union to Work For by the American Bankers Association, an honor that highlights our commitment to creating a positive, supportive workplace culture.

Locally, we earned the Bay County Chamber Expansion Award for our contributions to the economy. Our community involvement remained strong, from local parades to the successful reinstatement of our golf tournament, which raised over \$20,000 for the Gulf Coast Children's Advocacy Center. These achievements underscore our deep commitment to both financial excellence and community impact.



David A. Southall President/CEO



Craig Ellis
Chair/Board of Directors

### **Board of Directors**

Nancy Luther Vice Chair

Josh Scribner Secretary

Anita Broughton
Director

Kenneth White Director

Gerald Steinbaum

Director

Kenneth White Director

### Audit Committee

Blaine Cook Chairman

> Lisa Barker Member

Jose Baron Member

Don Gedeon
Member

# **Branch Locations**

# 23rd Street

512 West 23rd Street
Panama City, Florida 32405

### **Back Beach**

**17900 Panama City Beach Parkway** Panama City Beach, Florida 32413

# **Callaway**

**123 North Tyndall Parkway** Panama City, Florida 32404

# Chipley

**976 Main Street** Chipley, Florida 32428

### **Harrison Avenue**

**1038 Harrison Avenue** Panama City, Florida 32401

# **Lynn Haven**

2250 South Highway 77 Lynn Haven, Florida 32444

### Middle Beach

**12501 Hutchison Boulevard** Panama City Beach, Florida 32407

# **Thomas Drive**

**910 Thomas Drive** Panama City Beach, Florida 32408

# **Operations Center**

**101 East 23rd Street** Panama City, Florida 32405



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